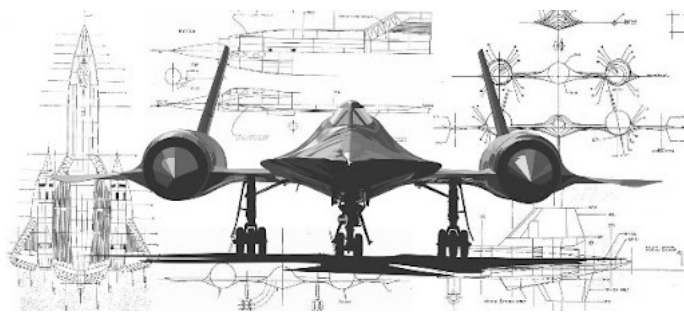


Derive - Extend - Complete

Objective RAMJET



Phase III: Phase III/sole-source ability can be written by any government agency as long as the initiative derives, extends, or completes the existing Phase II.

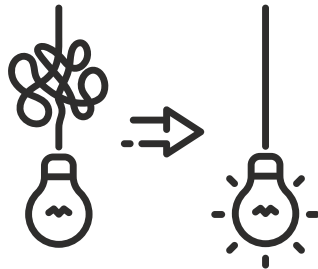
Enhancement: Meant to supplement the current Phase II contract from \$1.25 million to \$1.9 million, leveraging SBIR funds.

TACFI/STRATFI: Concurrent Phase II.

Phase II Northern Star

Humans have problems. Problems require innovative thought. Innovative thought is drastically improved by facilitation. Stale Chips provides expert facilitation to humans with problems. The cycle continues with **YOU at the helm.**

In order to innovate, teams have to communicate and collaborate. Facilitation accomplishes this by **maximizing individual and team inputs to improve outputs.** Regardless of advancements in technology, humans will always be at the center of innovation.



Stale Chips provides products and services that enhance human communication and collaboration through facilitation. In addition to offering or creating customized digital tools and workshops to achieve a specific result, Stale Chips also trains and equips facilitators to become practitioners of the innovation process themselves.

There are an infinite number of problems and core issues across individuals and teams. Facilitation, when done correctly, ensures these problems can be solved by anyone. Our goal, through these products and services, is to enhance efficiency and effectiveness for individuals and teams.

The following pages focus on products and services that derive or extend the current Phase II contract.

Services

Stale Chips' services that derive or extend Objective RAMJET

In order to reach the momentum required for self-sustaining innovation, we aren't looking for carbon copies. We **don't want** or expect anyone to be like us as facilitators. We want them to become the best possible version of themselves.

Workshops

- All facilitation-related engagements.
- Facilitating workshops for specific outcomes.

Training/education

- Stale Chips trains cohorts to become facilitation/innovation practitioners.

Coaching

- In-person and remote facilitation support.
- Planning for meetings, workshops, conferences/symposiums.
- Follow-through assistance.

Program Development

- Providing the facilitation for, or assisting with, the development of in-house programs or strategies.
 - Examples include facilitation and innovation, onboarding, recruitment, retention, mentorship, team development, personal and professional development, community building, culture, conflict mediation, strategy, tactics, problem-solving, new training curriculum, and anything that involves people and/or teams.

Curation of unique offerings

- Stale Chips provides a vetting program that leverages its expansive network and knowledge to connect the right organizations to provide the right outcome.
- Customized services: custom cohorts, workshops, training, and coaching. Whether it's one hour, one day, one week, or several months, we can customize the human element with our vetting program.
 - **Examples include:** communication, active listening, emotional intelligence, conflict resolution, teamwork and collaboration, leadership development, problem-solving, critical thinking, decision-making, adaptability and flexibility, time management, stress management, negotiation, persuasion and influence, assertiveness training, cultural competence, empathy, public speaking and presentation ability, feedback, networking, creativity and innovation, mentoring and coaching, change management, interpersonal relationships, resiliency training, work-life balance, self-awareness, ethical decision-making, mindfulness, and **anything that involves people and/or teams.**

Products

Stale Chips' products that derive or extend Objective RAMJET

Stale Chips creates digital tools with an emphasis on the human element. These are tools designed, curated, and imagined with the unique needs of users in mind through the lens of facilitation. **The purpose of these products is to deliver expert-level assistance to the individual or team, 24 hours a day, with extreme precision.** Curated support in a way that users want to experience it. Examples of tool purposes include:

Facilitation assistant: 24-hour customized support

- Leading meetings or events
- Planning engagements
- Just-in-time training

Idea development assistant

- Idea refinement
- Pitch/presentation guidance
- Form completion assistance
- Resourcing
 - where to go for help, who to contact, how to navigate the idea/solution

Training and resource-gathering portal

- Q&A assistant
- FAQ assistant
- Team: Where to send your team for training
- Individual: Where to seek personal or professional development
- Learning portal: videos, articles, resources, etc.

Community of practice: hyper-focused crowdsourcing assistance

- AFSC position/rank-based community
- Turnover binder assistant
- Lessons learned assistant
- Leadership 360 assistant
- New role/position onboarding
- Interactive rolodex

Customized physical products

- Stale Chips has books, online courses, templates, module cards, and tools that help with facilitation. As long as the tool has an end-user, Stale Chips can help design and implement a thorough solution or program. This includes the development of personalized products like books, online courses, and templates. We do this by truly understanding the user, and then leverage facilitation to create the product.