

STALE CHIPS — COMMERCIAL PRICE LIST

Let's get further, faster

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WHAT IS THIS?

Individuals and teams do their best work when they're engaged. How do we know? Thousands of workshops, experiments, dumpster fires, and half-baked ideas that turned out delicious. Stuck on a problem? Can't even find the problem? Fresh out of good ideas? No worries. We've got a whole bag. We've cooked our experience into a process that teaches you the core skills, between laughs, to run conversations that pull the best out of every person in the room. Any team. Any problem. No matter how spicy.

HOW PRICING WORKS

- **Fully burdened.** Unless noted, prices include all materials, facilitator travel, and lodging within CONUS. Indicated by * (single asterisk by offering).
- **Multi-unit / multi-command purchasing.** Any engagement may be purchased on a per-person basis subject to minimum participant thresholds and Stale Chips approval. Cost is the engagement price divided by the total number of participants.
- **No government premium.** Government price equals commercial price.
- **Escalation.** Prices escalate at a fixed rate of 3% on each 12-month anniversary of agreement award.
- **Payment.** Net 30. Government Purchase Card accepted.

1. ONLINE COURSES & DIGITAL LEARNING

Stale Chips' internal toolkit for tackling all phases of problem-solving and facilitation. Self-paced, on-demand access.

THE FULL DIP — \$2,145 per person

Complete access to all courses listed below (9 courses, 16+ hours of in-depth teaching).

Individual courses (available for separate purchase):

- **Dangerous** — The fast-track to facilitation — \$295
- **Problem Finding** — Solving the right wrong — \$245
- **Brainstorming** — How to idea better — \$295
- **Prioritization** — Choosing the right path — \$195
- **Voting** — Democratic decision-making — \$195
- **Whole Song and Dance** — End-to-end workshop flows — \$275
- **Don't Take it Persona-ly** — Facilitating personalities — \$295
- **Icebreakers** — Activate. Engage. Empower. — \$295
- **Lethal** — Deep-dive into facilitation — \$645

Continuous Process Improvement (CPI) — \$245 per person

In this digital toolkit, students will have access to the DMAIC process, the 14 tools from the NPIER Playbook, Stale Chips recommended learning, deep-dive articles, and more.

2. FACILITATED WORKSHOPS & TEAM EVENTS

ONE-DAY WORKSHOP — CUSTOM — \$31,999

Stale Chips will facilitate a core group of ≤ 24 participants through a 1-Day off-site, retreat, or strategic problem-solving event.

This price is per *One-Day Workshop*. *

COLLABORATION BOOTCAMP — \$29,999

Stale Chips will facilitate a core group of ≤ 24 tailored to the components that make up team building, strategy, and mitigating measures. Including, but not limited to: leadership, effective communication, problem-solving techniques, stakeholder engagement, and building trust.

This price is per 1-Day *Collaboration Bootcamp*. *

Recommend each participant also take online courses titled Don't Take it Persona-ly, Problem Finding, and Prioritization. This Bootcamp Bundle is discounted from \$735/person to \$325/person.

TWO-DAY OFFSITE — \$57,000

In this 2-Day engagement, Stale Chips will lead a team of ≤ 24 participants to develop a culture of communication, actionable outcomes, red-tape reduction, and team cohesion through highly interactive and intentionally selected exercises. Best for teams looking to align, act, and engage.

This price is per *Two-Day Offsite*. *

Recommend each participant also take online courses titled Don't Take it Persona-ly, Problem Finding, and Prioritization. This Bootcamp Bundle is discounted from \$735/person to \$325/person.

REMOTE WORKSHOP — \$18,299

Distributed teams CAN collaborate effectively. In this interactive session, remote teams of ≤ 24 participants will be guided through a customized workshop to tackle: strategy, team-building, prioritization, and/or innovation.

This price is per 4-Hour *Remote Workshop* and is fully burdened, including access to online collaboration tool, customized workshop design, and other materials needed for remote collaboration.

TERRIBLY INNOVATIVE TEAMS — \$11,700

In what has been dubbed the “world’s most engaging, hilarious team-building session,” our facilitator will guide a group of ≤ 24 participants through the process of Chindogu, developing creative confidence, team connections, and a culture of collaboration.

This price is per 2-Hour *Terribly Innovative Teams* workshop. *

ACCIDENTALLY ON PURPOSE — \$14,000

Stale Chips will facilitate a group of ≤ 24 individuals to develop meaningful and impactful leadership skills through intentional play. This Half-Day experience will create more empathetic, energetic, and collaborative leaders.

This price is per Half-Day *Accidentally On Purpose* workshop (3 Hours). *

THE FANCY SAUCE — \$325,000

This is a retreat to an experience: venue, workshop, food, hotel, activities, facilitated over 3 days with curated presenters to a core group of ≤ 24. This is our most white-gloved, fully customized, immersive experience.

This price is per 3-Day *Fancy Sauce* workshop. *

Participants' food/hotel/activities, licenses to our online toolkit for all participants. Additional attendee access can be purchased individually.

CRASH-AND-LAND SERIES — \$31,999

1-Day deep-dive workshops for ≤ 24 participants focused on a single facilitation discipline. Participants experience the modules live, break them down, and learn when and why to use each. Every participant receives access to the matching online course.

This price is per 1-Day *Crash-and-Land* training. *

Available topics: Dangerous (Workshop Basics), Problem Finding, Brainstorming, Prioritization, Voting, Don't Take it Persona-ly, Icebreakers, Whole Song and Dance.

LETHAL — TWO-DAY FACILITATION DEEP DIVE — \$54,000

Intensive 2-Day, hands-on facilitation training for ≤ 24 participants. The in-depth version of Dangerous. Includes access to the Lethal online course for each participant.

This price is per 2-Day *Lethal* workshop. *

BUILD-YOUR-OWN WORKSHOP — \$40,000

For conferences, symposiums, offsites, retreats, and PCO turnover workshops. Stale Chips facilitates a single-day session for ≤ 12 participants to define the event, desired outcomes, participants, venue, and coordination needs, then teaches agenda design, facilitation, and execution. Deliverable: a fully polished event agenda with clear guidance on what to do, how to do it, and why. Includes access to all online courses for each participant. Requires 4 hours of prework per participant.

This price is per 1-Day *Build-Your Own Workshop*. *

3. FACILITATION TRAINING & CERTIFICATION

MASTER FACILITATION TRAINING — \$119,910

A hybrid offering, this process combines asynchronous and in-person sessions to rapidly develop long-lasting facilitation skills for an individual, team, and organization. In a 3-Day on-site workshop, up to 12 participants will follow Stale Chips' learning method. Participants will be certified and gain access to the 9 online courses.

This price is per 3-Day *Master Facilitation Training*. *

Includes licenses to the online toolkit for up to 12 participants, with additional licenses available for purchase.

WORKSHOP CURATION — \$139,910

Everything in “Master Facilitation Training” with the full support of Stale Chips during the planning process of one high-profile workshop for up to 12 participants — a bag of facilitators in your back pocket! Stale Chips provides support to a facilitation team during the discovery phase, agenda development, and venue setup.

This price includes “*Master Facilitation Training*,” office hours, workshop templates, and tailor-made support for the background planning of one workshop. *

4. COACHING & FACILITATION SUPPORT

COACHING — \$750 per session

Expert in-person or remote coaching focused on facilitation practice, meeting and workshop design, conference and symposium preparation, and post-event follow-through. Each session is up to 60 minutes and is customized to the individual or small team. Coaching is one-to-one or small-group advisory for named individuals, intended for preparation, practice, feedback, and follow-through.

FACILITATION SUPPORT — \$15,000 per facilitator-day

A Stale Chips facilitator to help execute your already planned event. This could be a workshop, conference/symposium, or offsite support to your lead facilitator. *Facilitation Support is a supporting role, not to be used as a lead facilitator.*

This price is per *facilitator-day*. *

5. PROGRAM & ORGANIZATIONAL DEVELOPMENT

PROGRAM DEVELOPMENT — \$73,000

Stale Chips runs a single-day workshop to understand your program, then leverages that workshop to coach practitioners through developing it. Examples include facilitation and innovation programs, onboarding, recruitment, retention, mentorship, team development, personal and professional development, community building, culture, conflict mediation, strategy, tactics, problem-solving, new training curricula, and anything that involves people and/or teams.

This price is per 1-Day *Program & Organizational Development* workshop and program execution plan. *

6. AI ASSISTANTS & DIGITAL TOOLS

CHIP GPT — \$38 per user per month (Minimum order of 10 users)

Facilitation assistant that provides 24-Hour customized support for leading meetings, planning engagements, and just-in-time guidance. Designed around real facilitation practice.

Billed annually (\$456 per user per year).

Includes access, source material, and user documentation.

This price is based on fair-use access for regular facilitation and idea development; *extreme or automated use may be rate-limited*.

MVV — \$38 per user per month (Minimum order of 10 users)

Idea development assistant that helps turn a concept into a structured, defensible idea ready for leadership review and resource conversations.

Billed annually (\$456 per user per year).

Includes access, source material, and user documentation.

This price is based on fair-use access for regular facilitation and idea development; *extreme or automated use may be rate-limited*.

CUSTOM AI PORTAL — \$96,000 per tool

A training and resource-gathering portal built around your organization. Examples include Q&A assistant, FAQ assistant, where to send your team for training, where individuals can seek personal or professional development, and a learning portal of videos, articles, and resources.

CUSTOM COMMUNITY OF PRACTICE — \$96,000 per tool

Hyper-focused crowdsourcing assistance for a defined community. Examples include Theory of Constraints assistant, AFSC position/rank-based community, turnover binder assistant, lessons-learned assistant, leadership 360 assistant, and new role/position onboarding.

Online versions include configuration, source material, and user documentation. Stale Chips will provide hosting of pilot online for one year.

Offline versions include configuration, source material, and user documentation, plus dedicated offline stations at the following rates (in addition to the \$96,000 tool price):

- 1-3 stations: \$28,000 each
- 4-6 stations: \$22,000 each
- 7-9 stations: \$19,200 each
- 10+ stations: \$17,500 each

7. OFFLINE AI STATIONS (TACOS STATIONS)

TACOS STATION

A self-contained, kiosk-style AI workstation that runs Stale Chips' full facilitation and idea-development toolset entirely offline — no internet, no cloud, no data leaving the room. Each station is updated with the latest ChipGPT and MVV tools.

Pricing per station:

- 1-3 stations: \$28,000 each
- 4-6 stations: \$22,000 each
- 7-9 stations: \$19,200 each
- 10+ stations: \$17,500 each

8. CUSTOM CONTENT, PRODUCTS & TRAINING TOOLS

CUSTOM BOOK — \$24,999 per book

Stale Chips designs and produces a custom book tailored to a specific user group, workflow, or organizational need. We begin by understanding the end user, then leverage facilitation methods to co-create the content with participants.

Includes configuration, design, and source material.

This price includes the delivery of digital assets of the book for printing.

CUSTOM COURSE — \$38,000 per course

Stale Chips designs and produces a complete course tailored to a specific audience or organizational need. The course can be digitally delivered internally within the organization.

Includes configuration, source material, and user documentation.

This price includes the delivery of digital assets of the course for viewing.

MODULE CARD SET — \$280 per set (Minimum order of 10 sets)

Physical module cards containing the exercises from the Stale Chips Cookbook.

This price is per *Module Card Set*.

Custom content and products require dedicated effort from the organization to provide the necessary knowledge, data, and subject-matter input. Pricing includes Stale Chips' research, design, facilitation, writing, and production work.

9. CURATION OF UNIQUE OFFERINGS

CURATED SESSION — \$31,999

Stale Chips provides a vetting program that leverages its expansive network and knowledge to connect the right organizations to the right outcome. Covers 1-Day workshops, sessions, conference days, or keynotes — fully wrapped in discovery, design, and facilitation.

This price is per 1-Day *Curated Session*. *

CUSTOMIZED SERVICES

Custom cohorts, workshops, training, coaching, or facilitation support tailored to specific organizational needs. Scope, duration, and delivery method (in-person, remote, or hybrid) are defined at the time of order.

Pricing is based on the applicable rates in this Commercial Price List according to the final agreed scope of work.

Examples of focus areas include, but are not limited to: communication, leadership development, problem-solving, team collaboration, conflict resolution, decision-making, change management, and other people-centered or team-centered needs.

Prices effective July 2026.

Stale Chips LLC · CAGE 9CDT5 · UEI KYPECJ8WD294 · SDVOSB

All engagements deliverable under SBIR Phase III authority (15 U.S.C. §638(r)(4)); sole-source award available to any federal agency for work deriving from, extending, or completing Contract FA864925P0400.